

## The Brokers Network Portfolio of Carriers

Company Name	AM Best	S & P	Moody's	Fitch	Weiss	Comdex	Admitted Assets	Total Surplus	Surplus Ratio	Net Yield
Accordia Life & Annuity	A	A-	----	A	C	76	\$9,098,672	\$860,336	9.50%	6.19%
Allianz Life Ins Co of N America	A+	AA	A1	----	B-	94	\$142,036,406	\$7,339,065	6.20%	4.07%
American Equity	A-	A-	----	A-	B-	60	\$53,705,158	\$3,536,589	6.60%	5.49%
American Equity of NY	A-	----	----	A-	B	54	\$196,226	\$38,733	19.70%	4.71%
American General	A	A+	A2	A+	B	82	\$176,784,738	\$7,933,062	6.20%	5.34%
American National	A	A	----	----	B	79	\$20,467,546	\$3,669,020	18.80%	3.96%
American National NY	A	A	----	----	B	79	\$2,367,313	\$262,786	11.10%	4.05%
Athene Annuity & Life	A	A	----	A	C	78	\$57,996,952	\$1,878,698	3.50%	6.77%
AXA Equitable Life	A	A+	A2	----	B+	81	\$190,005,188	\$7,935,197	12.40%	7.82%
Banner Life	A+	AA-	----	AA-	B-	94	\$4,385,538	\$754,106	19.70%	3.29%
Brighthouse Life	A	A+	A3	A	B	78	\$163,589,475	\$7,111,016	10.70%	4.35%
Brighthouse Life of NY	A	A+	----	----	C+	83	\$7,484,357	\$293,896	11.60%	3.66%
Cincinnati Life	A+	A+	----	A+	B-	89	\$4,532,899	\$223,211	6.00%	4.58%
EquiTrust Life	B++	BBB+	----	----	B-	41	\$18,595,267	\$998,784	5.60%	4.00%
Fidelity & Guaranty	A-	BBB+	Baa2	BBB+	C+	59	\$24,714,470	\$1,696,099	7.30%	5.66%
Fidelity & Guaranty of NY	A-	BBB+	----	BBB+	B-	57	\$532,073	\$87,936	16.50%	4.87%
First Symetra of NY	A	A	----	A+	B	80	\$2,246,678	\$151,406	6.70%	3.52%
Forethought Life	A	A-	A3	A	B	74	\$31,172,859	\$1,892,354	6.70%	3.67%
Genworth Life	C++	B-	B3	CCC+	C+	44	\$39,995,411	\$2,169,367	5.40%	4.74%
Genworth Life of NY	C++	B-	B3	CCC+	C	44	\$7,664,411	\$274,491	3.80%	4.56%
Genworth Life & Annuity	B++	B-	B1	B	C-	50	\$21,184,052	\$1,229,070	7.80%	4.49%
Great American	A	A+	A2	----	B-	81	\$35,802,366	\$2,999,809	8.40%	5.70%
Guardian Life Ins Co of America	A++	AA+	Aa2	AA+	A	99	\$58,488,697	\$8,050,770	13.80%	4.17%
Guggenheim Life & Annuity	B++	----	----	----	B-	----	\$13,820,077	\$794,088	6.70%	6.32%
Illinois Mutual	A-	----	----	----	B	----	\$1,460,460	\$258,112	18.30%	4.17%
Integrity Life	A+	AA-	Aa3	AA	B-	96	\$9,415,090	\$1,231,340	17.20%	3.82%
John Hancock Life of NY	A+	AA-	A1	AA-	B	93	\$16,452,257	\$1,861,693	20.30%	4.28%
John Hancock Life USA	A+	AA-	A1	AA-	B	93	\$219,955,899	\$10,850,457	11.30%	5.18%
Life of the Southwest	A	A+	A2	----	B	81	\$19,775,619	\$1,385,580	7.00%	3.61%
Lincoln Life & Annuity	A+	AA-	A1	A+	B	91	\$14,482,182	\$1,171,209	13.90%	4.03%
Lincoln National	A+	AA-	A1	A+	B	91	\$238,248,101	\$9,243,261	8.60%	4.49%

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Metropolitan Life	A+	AA-	Aa3	AA-	B-	94	\$378,079,610	\$13,739,095	5.40%	4.98%
Minnesota Life	A+	AA-	Aa3	AA	B+	96	\$46,519,385	\$3,011,078	13.50%	3.93%
MONY Life of America	A	A+	A2	----	B	81	\$3,704,847	\$238,210	16.70%	3.77%
Mutual of Omaha	A+	A+	A1	----	B	90	\$8,084,020	\$3,369,206	41.70%	2.54%
National Integrity Life	A+	AA-	Aa3	AA	B	95	\$4,492,568	\$379,185	12.90%	4.13%
National Life	A	A+	A2	----	B-	81	\$9,502,839	\$2,202,597	25.20%	3.82%
Nationwide Life	A+	A+	A1	----	B-	90	\$139,341,303	\$7,217,140	15.50%	4.48%
Nationwide Life & Annuity	A+	A+	A1	----	C	90	\$25,929,227	\$1,617,655	6.60%	3.73%
New York Life	A++	AA+	Aaa	AAA	A-	100	\$180,036,224	\$23,600,464	13.90%	4.76%
New York Life & Annuity	A++	AA+	Aaa	AAA	B+	100	\$153,457,661	\$9,799,175	8.50%	3.90%
North American Company	A+	A+	----	A+	B	89	\$27,330,486	\$1,627,648	6.00%	4.34%
Pacific Life	A+	AA-	A1	AA-	A-	93	\$128,996,849	\$10,629,682	13.60%	4.44%
Penn Insurance & Annuity	A+	A+	Aa3	----	C+	93	\$6,110,091	\$520,498	8.60%	4.99%
Principal Life	A+	A+	A1	AA-	B+	91	\$184,622,621	\$6,168,688	8.00%	4.54%
Principal National	A+	A+	A1	AA-	B	91	\$387,199	\$205,868	95.80%	2.69%
Protective Life	A+	AA-	A1	A+	B	91	\$57,811,786	\$4,540,776	10.40%	5.06%
Protective Life & Annuity	A+	AA-	----	A+	C+	91	\$5,108,664	\$286,149	5.80%	4.84%
Pruco Life	A+	AA-	Aa3	AA-	C+	95	\$113,272,681	\$1,508,970	20.90%	4.21%
Pruco Life of NJ	A+	AA-	----	AA-	B-	95	\$15,224,340	\$251,197	13.90%	4.16%
Reliance Standard	A+	A+	A2	----	C+	87	\$13,875,026	\$1,440,524	10.50%	5.69%
Sagicor Life	A-	----	----	----	C-	----	\$1,582,992	\$91,532	5.80%	4.39%
Savings Bank Mutual Life of Mass	A	A-	----	----	B+	76	\$3,066,542	\$224,010	7.30%	3.73%
Securian Life	A+	AA-	Aa3	AA	B	96	\$1,094,945	\$361,534	33.10%	3.50%
Sentinel Security Life	B++	----	----	----	C-	----	\$1,255,169	\$50,859	4.10%	1.22%
Standard Insurance	A	A+	A1	A+	B+	84	\$23,862,642	\$1,421,728	8.70%	3.53%
State Life	A+	AA-	----	----	B	95	\$8,490,203	\$547,533	6.40%	3.78%
Symetra Life	A	A	A1	A+	B	82	\$37,859,874	\$2,360,241	7.30%	4.14%
Transamerica Financial Life	A	A+	A1	A+	B	84	\$29,480,572	\$1,211,052	14.40%	4.13%
Transamerica Life	A	A+	A1	A+	B	84	\$117,015,550	\$6,461,962	14.30%	4.12%
Transamerica Premier Life	A	A+	A1	A+	C+	84	\$47,636,506	\$2,282,999	9.40%	4.52%
United Home Life	A-	----	----	----	B	----	\$97,561	\$20,456	21.00%	4.15%

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United of Omaha	A+	A+	A1	----	B	90	\$23,038,776	\$1,797,281	9.20%	4.41%
United States Life of NY	A	A+	A2	A+	B	81	\$28,200,279	\$1,660,507	7.00%	5.00%
William Penn of NY	A+	AA-	----	AA-	C	94	\$1,194,078	\$115,788	9.70%	3.81%
Zurich American Life	A+	A	A3	----	C	81	\$14,048,160	\$127,999	17.50%	3.13%
Zurich American Life of NY	----	----	----	----	B-	----	\$77,559	\$20,847	73.30%	1.96%

Financial data is for Year-End 2018 from the life insurance company's statutory annual statements. Ratings from A.M. Best, S & P, Moody's and Fitch current as of February 26, 2020. The Weiss and Comdex information will vary based on the timing of their respective press releases. ---- denotes no rating.